



IU13 Collaborative Purchasing Program - Catalog Discount Bids

Special Education Supplies

Vendor	Becker's School Supplies		
Website	shopbecker.com		
Address	150 Melrose HWY. Pennsauken, NY 08110		
Commodity Category	Special Education Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	12%	Items Covered	All
Secondary Discount (if applicable)		Items Covered	
Shipping	FOB Destination		
Vendor Contact	Name: Tim Becker		
	email: tim.becker@cibinc.com		
	Phone: 610-216-8085		
Order Placement or Status	Name: Tim Becker		
	email: tim.becker@cibinc.com		
	Phone: 610-216-8085		
Type of Payment Accepted			
Exceptions to Bid			
Additional Comments			
Vendor	hand2mind, Inc.		
Website	www.hand2mind.com		
Address	500 Greenview Court, Vernon Hills, IL 60061		
Commodity Category	Special Education Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 / LLIU#2021-23		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	15%	Items Covered	Catalog items
Secondary Discount (if applicable)		Items Covered	
Shipping	Free ground shipping on catalog orders.		
Vendor Contact	Name: Elizabeth Rodriguez, Bids, Quotes, and Contracts Administrator		
	email: bids@hand2mind.com		
	Phone: 800-445-5985		
Order Placement or Status	Name: Order Desk		
	email: orders@hand2mind.com		
	Phone: 800-445-5985		
Type of Payment Accepted	Purchase Order, Credit Card, EFT, check		
Exceptions to Bid	Professional Development, hand2mind Custom and Publisher-Aligned Kits including but not		
Additional Comments			
Vendor	KAMICO Instructional Media, Inc.		
Website	https://www.kamico.com		
Address	PO Box 1143, Salado, TX 76571		
Commodity Category	Special Education Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 / N/A		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	0-20% depending on item	Items Covered	See STAAR CONNECTION catalog
Secondary Discount (if applicable)		Items Covered	
Shipping	Shipping is always free.		
Vendor Contact	Name: Kathy Michael		
	email: kmichael@kamico.com		
	Phone: 254-947-7283		
Order Placement or Status	Name: Kathy Michael		
	email: kmichael@kamico.com		
	Phone: 254-947-7283		
Type of Payment Accepted	District and school purchase orders, district and school checks, procurement cards, credit		
Exceptions to Bid	None		
Additional Comments			

Vendor	Kurtz Bros Inc		
Website	www.kurtzbros.com		
Address	400 Reed St - PO Box 392, Clearfield PA 16830		
Commodity Category	Special Education Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 / Promo 35		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	30%	Items Covered	Pages 2-590
Secondary Discount (if applicable)	12%	Items Covered	Pages 591-779
Shipping	Free Shipping on Supply Orders from pages 2-590. Actual Freight Charges on Orders from		
Vendor Contact	Name: Jim Boate		
	email: jboate@kurtzbros.com		
	Phone: 800-252-3811 x 2616		
Order Placement or Status	Name: Christi Marshall		
	email: orders@kurtzbros.com		
	Phone: 800-252-3811 x 2250		
Type of Payment Accepted	Check, Visa, MasterCard, American Express & Discover		
Exceptions to Bid	Please see Attached Discount Letter		
Additional Comments	We are set-up on eschoolmall's Easy Purchase & Punch-Out Programs		
Vendor	Lakeshore Equipment Company dba Lakeshore Learning Materials		
Website	www.LakeshoreLearning.com		
Address	2695 E. Dominguez St. Carson, CA 90895		
Commodity Category	Special Education Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 /		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	5%	Items Covered	All items (discount is not applicable to sale items)
Secondary Discount (if applicable)	N/A	Items Covered	N/A
Shipping	FREE shipping on all orders in the contiguous United States.		
Vendor Contact	Name: Rafael Muro, Bid Supervisor		
	email: biddept@lakeshorelearning.com		
	Phone: (800) 421-5354		
Order Placement or Status	Name: Penny Stone or Order Department		
	email: orderdept@lakeshorelearning.com		
	Phone: (800) 778-4456		
Type of Payment Accepted	YES - PO, CC, EFT		
Exceptions to Bid	Yes - Discount is not applicable to sale items		
Additional Comments	Delivery in 7-10 Business Days ARO		
Vendor	Medicaleshop Inc.		
Website	https://www.medicaleshop.com		
Address	87 Danbury Road, Unit #1		
Commodity Category	Special Education Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	#201-013		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	1-25%	Items Covered	Equipment
Secondary Discount (if applicable)	1-5%	Items Covered	Supplies
Shipping	Please refer to exhibit deviations #3 and #4		
Vendor Contact	Name: Freny Ajmeri		
	email: bids@medicaleshop.com		
	Phone: (866) 563-6812		
Order Placement or Status	Name: Bob Smith		
	email: csteam@medicaleshop.com		
	Phone: (860) 946-6086		
Type of Payment Accepted	ACH, Credit Cards. Check, Paypal, Wire transfer		
Exceptions to Bid	Please refer to exhibit deviations #3 and #4		
Additional Comments	We also carry bulk order discounts. Please send us a quote for a specific item via email or call:		

Vendor	Nasco Education LLC		
Website	www.nascoeducation.com		
Address	901 Janesville Ave Fort Atkinson, WI 53538		
Commodity Category	Special Education		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 /		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	15%	Items Covered	Please see attached
Secondary Discount (if applicable)		Items Covered	
Shipping	\$199 minimum order to receive free shipping-truck logo items excluded-please see attached		
Vendor Contact	Name: Michelle Au, Contract Sales Manager		
	email: quotes@nascoeducation.com		
	Phone: 800-558-9595		
Order Placement or Status	Name: Michelle Thomas, Order Processing Supervisor		
	email: orders@enasco.com		
	Phone: 800-558-9595		
Type of Payment Accepted	PO, Credit Card (must be presented at time of purchase)		
Exceptions to Bid	Please see attached		
Additional Comments	Please see attached for more information		
Vendor	National Educational Systems		
Website	www.shopnes.com		
Address	5405 Bandera Rd., Ste. 110. San Antonio, Tx 78238		
Commodity Category	Special Education Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 /		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	5%	Items Covered	All except Excludes Furniture, Rugs, Rest Mats and Co
Secondary Discount (if applicable)		Items Covered	
Shipping	Free standard shipping for orders over \$800 (*not including furniture or freight items)		
Vendor Contact	Name: Sylvia Cantu		
	email: customerservice@shopnes.com		
	Phone: 210.558.6888		
Order Placement or Status	Name: Ida Rodriguez		
	email: customerservice@shopnes.com		
	Phone: 210.558.6888		
Type of Payment Accepted	check		
Exceptions to Bid	discount exclusion for furniture, rugs, rest mats and cots, and playground equipment		
Additional Comments			
Vendor	QUILL LLC		
Website	www.quill.com		
Address	100 SCHELTER RD LINCOLNSHIRE, IL 60069		
Commodity Category	Special Education Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 /		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	17%	Items Covered	PLEASE SEE COVER LETTER
Secondary Discount (if applicable)	SEE COVER LETTER	Items Covered	SEE COVER LETTER
Shipping	F.O.B. * SEE DELIVERY DOCUMENT FOR MORE INFORMATION		
Vendor Contact	Name: Karrie Szalkowski		
	email: bid@quill.com		
	Phone:800-634-4809		
Order Placement or Status	Name: Karrie Szalkowski		
	email: eorder@quill.com		
	Phone: 800-789-1331		
Type of Payment Accepted	Credit Card, Check, ACH Transfer		
Exceptions to Bid	*SEE ATTACHED ADDENDUM		
Additional Comments	PLEASE SEE COVER LETTER FOR DETAILS		

Vendor	Renaissance Learning, Inc.		
Website	www.renaissance.com		
Address	2911 Peach Street, Wisconsin Rapids, WI 54494		
Commodity Category	Special Education Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 / BID #201-013 Catalog Discount Bids		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	volume discounts may	Items Covered	All
Secondary Discount (if applicable)	volume discounts may	Items Covered	All
Shipping	The majority of Renaissance products are online subscriptions which do not require any		
Vendor Contact	Name: Debra C. Schoenick, VP of Proposal Solutions		
	email: askproposals@renaissance.com		
	Phone: 800-338-4204		
Order Placement or Status	Name: Order Processing		
	email: electronicorders@renaissance.com		
	Phone: 877-444-3172		
Type of Payment Accepted	Yes, we accept payment by VISA, MasterCard, Discover, and American Express credit and debit		
Exceptions to Bid	Please see attached addendum.		
Additional Comments			
Vendor	S&S Worldwide, Inc.		
Website	www.ssw.com		
Address	75 Mill St. Colchester, CT 06415		
Commodity Category	Special Education Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 / 201-013%		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	20%*	Items Covered	All items
Secondary Discount (if applicable)		Items Covered	
Shipping	Free shipping on all stock items, no minimum. Items labeled dropship or NFF will be charged		
Vendor Contact	Name: Amber Brown		
	email: bids@ssww.com		
	Phone: 800-642-7354		
Order Placement or Status	Name: Order Entry/Customer Service Dept		
	email: orders@ssww.com OR cservice@ssww.com		
	Phone: 800-243-9232		
Type of Payment Accepted	Purchase Order or Credit Card		
Exceptions to Bid	*20% off of current list price at time of order placement. Discounts not to be combined with		
Additional Comments			
Vendor	Super Duper Publications		
Website	www.superduperinc.com		
Address	PO Box 24997 Greenville, SC 29616		
Commodity Category	Special Education Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)			
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	2%		All items except HearBuilder Online and Digital Librar
Secondary Discount (if applicable)			
Shipping	Free for orders over \$75, \$9.95 for orders under \$75		
Vendor Contact	Name: Daphne Sanders		
	email: bids@superduperinc.com		
	Phone: 800-277-8737		
Order Placement or Status	Name: Customer Service		
	email: customerhelp@superduperinc.com		
	Phone: 800-277-8737		
Type of Payment Accepted	Purchase orders, Credit Cards, Check, EFT		
Exceptions to Bid			
Additional Comments			

Vendor	TFH (USA) Ltd.		
Website	www.specialneedstoys.com/usa		
Address	4537 Gibsonia Rd., Gibsonia, PA 15044		
Commodity Category	Special Education Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 /		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	3%	Items Covered	All except Sale Items
Secondary Discount (if applicable)		Items Covered	
Shipping	15% (\$9.00 minimum/\$30 maximum) for ground; Truck Shipments \$195 minimum (call for		
Vendor Contact	Marian Natali		
	marian.n@tfhusa.com		
	724-444-6400 X301		
Order Placement or Status	Barb Hilliard		
	barb@tfhusa.com		
	800-467-6222		
Type of Payment Accepted	Check, Credit Card, ACH		
Exceptions to Bid	Sale Items; custom-made products; shipping & handling charges		
Additional Comments			

Vendor	School Specialty		
Website	www.schoolspecialty.com		
Address	150 Marble Drive, Lancaster, PA 17601		
Commodity Category	Special Education Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 / Q-72967		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	32% off Supplies, 12% off	Items Covered	
Secondary Discount (if applicable)		Items Covered	
Shipping	Contact vendor		
Vendor Contact	Name: Shawn White		
	email: bideastnotices@schoolspecialty.com		
	Phone: 800-554-7632		
Order Placement or Status	Name: Order Dept		
	email: orders@schoolspecialty.com		
	Phone: 888-388-3224		
Type of Payment Accepted	CC, Electronic Fund Transfer, ACH		
Exceptions to Bid	No discount on Delat, CPO, FOSS, or Frey Scientific Exclusive Products with a prefix of "N" or		
Additional Comments	Please reference bid #Q-72967 on all PO's		

Vendor	Troxell Communications, Inc.		
Website	https://customer.trox.com/products.htm		
Address	70 Buckwalter Rd, Ste 900, #423, Royersford, PA 19468		
Commodity Category	Special Education Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 / 201-013		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	1-70%	Items Covered	Trox Online Catalog
Secondary Discount (if applicable)		Items Covered	
Shipping	See attached Freight Statement		
Vendor Contact	Name: Michelle Cutting, Account Executive		
	email: michelle.cutting@trox.com		
	Phone: 717-288-5872		
Order Placement or Status	Name: Same as above		
	email: Same as above		
	Phone: Same as above		
Type of Payment Accepted	Please contact the Trox Accounting Department for payment options: payments@trox.com		
Exceptions to Bid	N/A		
Additional Comments	Please note: Due to the impact of COVID-19 on our manufacturers, product availability and		