



IU13 Collaborative Purchasing Program - Catalog Discount Bids

Printing and Graphic Arts Supplies

Vendor	Adorama Inc.		
Website	www.adorama.com		
Address	42 West 18th Street, New York, NY 10011		
Commodity Category	Printing and Graphic Arts Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 /		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	5%	Items Covered	Printing and Graphic Arts Supplies
Secondary Discount (if applicable)		Items Covered	
Shipping	S		
Vendor Contact	Name: Andrea Simmon		
	email: andreas@adorama.com		
	Phone: 212-741-0401 Ext. 2271		
Order Placement or Status	Name: Alana Urcia		
	email: alanau@adorama.com		
	Phone: 212.741.0401 x 2277		
Type of Payment Accepted	ACH, Checks		
Exceptions to Bid	excluding MAP items (manufacturer restricted items where no discount is allowed). Also		
Additional Comments	Items and pricing found on website: www.adorama.com		
Vendor	Camcor, Inc.		
Website	www.camcor.com		
Address	2273 S Church St. (PO Box 1899) Burlington, NC 27215		
Commodity Category	Printing and Graphic Arts Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 /		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	3%	Items Covered	All catalog/website items, except where prohibited by manufacturer pricing restrictions
Secondary Discount (if applicable)	N/A	Items Covered	N/A
Shipping	Free shipping on orders totaling \$100, however items too large to ship via UPS Ground may		
Vendor Contact	Name: Gary Rosenthal		
	email: grosenthal@camcor.com		
	Phone: 800-868-2462, ext.263		
Order Placement or Status	Name: Same as above		
	email: Same as above		
	Phone: Same as above		
Type of Payment Accepted	Purchase Order, Credit Card, EFT		
Exceptions to Bid			
Additional Comments			
Vendor	Kurtz Bros Inc		
Website	www.kurtzbros.com		
Address	400 Reed St - PO Box 392, Clearfield PA 16830		
Commodity Category	Printing and Graphic Arts Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 / Promo 35		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	30%	Items Covered	Pages 2-590
Secondary Discount (if applicable)	12%	Items Covered	Pages 591-779
Shipping	Free Shipping on Supply Orders from pages 2-590. Actual Freight Charges on Orders from		
Vendor Contact	Name: Jim Boate		
	email: jboate@kurtzbros.com		
	Phone: 800-252-3811 x 2616		
Order Placement or Status	Name: Christi Marshall		
	email: orders@kurtzbros.com		
	Phone: 800-252-3811 x 2250		
Type of Payment Accepted	Check, Visa, MasterCard, American Express & Discover		
Exceptions to Bid	Please see Attached Discount Letter		
Additional Comments	We are set-up on eschoolmall's Easy Purchase & Punch-Out Programs		

Vendor	Lakeshore Equipment Company dba Lakeshore Learning Materials		
Website	www.LakeshoreLearning.com		
Address	2695 E. Dominguez St. Carson, CA 90895		
Commodity Category	Printing and Graphic Arts Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 /		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	5%	Items Covered	All items (discount is not applicable to sale items)
Secondary Discount (if applicable)	N/A	Items Covered	N/A
Shipping	FREE shipping on all orders in the contiguous United States.		
Vendor Contact	Name: Rafael Muro, Bid Supervisor		
	email: biddept@lakeshorelearning.com		
	Phone: (800) 421-5354		
Order Placement or Status	Name: Penny Stone or Order Department		
	email: orderdept@lakeshorelearning.com		
	Phone: (800) 778-4456		
Type of Payment Accepted	YES - PO, CC, EFT		
Exceptions to Bid	Yes - Discount is not applicable to sale items		
Additional Comments	Delivery in 7-10 Business Days ARO		
Vendor	Lindenmeyr Munroe		
Website	online.lindenmeyr.com		
Address	3300 Horizon Drive King of Prussia, Pa 19406		
Commodity Category	Printing and Graphic Arts Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 /		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	10%	Items Covered	
Secondary Discount (if applicable)		Items Covered	
Shipping			
Vendor Contact	Name: Francis Carbin		
	email: fcabin@lindenmeyr.com		
	Phone: 610-239-9100		
Order Placement or Status	Name: Francis Carbin		
	email: fcabin@lindenmeyr.com		
	Phone: 610-239-9100		
Type of Payment Accepted	check, credit card		
Exceptions to Bid			
Additional Comments			
Vendor	Office Service Company		
Website	https://officeservicecompany.com/		
Address	1009 Tuckerton Court, Reading, PA 19605		
Commodity Category	Printing and Graphic Arts Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	5%-80%	Items Covered	Full Line Catalog
Secondary Discount (if applicable)		Items Covered	
Shipping	Free		
Vendor Contact	Name: Doreen Dierolf		
	email: ddierolf@officeservicecompany.com		
	Phone: 800-724-8692		
Order Placement or Status	Name: Paige Barbour		
	email: pbarbour@officeservicecompany.com		
	Phone: 800-724-8692		
Type of Payment Accepted	Account Bill		
Exceptions to Bid			
Additional Comments			

Vendor	Otter Graphics		
Website	www.ottergi.com		
Address	1237 S Victoria Ave. Suite 285, Oxnard, CA 93035		
Commodity Category	Printing and Graphic Arts Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 /		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	30%	Items Covered	all
Secondary Discount (if applicable)		Items Covered	
Shipping	Free		
Vendor Contact	Name: Robert Vincent		
	email: robertv@ottergi.com		
	Phone: 424-488-1120		
Order Placement or Status	Name: Robert Vincent		
	email: robertv@ottergi.com		
	Phone: 424-488-1120		
Type of Payment Accepted	PO, CC, net 30		
Exceptions to Bid	none		
Additional Comments			
Vendor	QUILL LLC		
Website	www.quill.com		
Address	100 SCHELTER RD LINCOLNSHIRE, IL 60069		
Commodity Category	Printing and Graphic Arts Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 /		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	17%	Items Covered	PLEASE SEE COVER LETTER
Secondary Discount (if applicable)	SEE COVER LETTER	Items Covered	SEE COVER LETTER
Shipping	F.OB. * SEE DELIVERY DOCUMENT FOR MORE INFORMATION		
Vendor Contact	Name: Karrie Szalkowski		
	email: bid@quill.com		
	Phone: 800-634-4809		
Order Placement or Status	Name: Karrie Szalkowski		
	email: eorder@quill.com		
	Phone: 800-789-1331		
Type of Payment Accepted	Credit Card, Check, ACH Transfer		
Exceptions to Bid	*SEE ATTACHED ADDENDUM		
Additional Comments	PLEASE SEE COVER LETTER FOR DETAILS		
Vendor	School Specialty		
Website	www.schoolspecialty.com		
Address	150 Marble Drive, Lancaster, PA 17601		
Commodity Category	Printing and Graphic Arts Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 / Q-72967		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	32% off Supplies, 12% off	Items Covered	
Secondary Discount (if applicable)		Items Covered	
Shipping	Contact vendor		
Vendor Contact	Name: Shawn White		
	email: bideastnotices@schoolspecialty.com		
	Phone: 800-554-7632		
Order Placement or Status	Name: Order Dept		
	email: orders@schoolspecialty.com		
	Phone: 888-388-3224		
Type of Payment Accepted	CC, Electronic Fund Transfer, ACH		
Exceptions to Bid	No discount on Delat, CPO, FOSS, or Frey Scientific Exclusive Products with a prefix of "N" or		
Additional Comments	Please reference bid #Q-72967 on all PO's		