



IU13 Collaborative Purchasing Program - Catalog Discount Bids

Musical Instruments and Sheet Music

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| Vendor | Adorama Inc. | | |
| Website | www.adorama.com | | |
| Address | 42 West 18th Street, New York, NY 10011 | | |
| Commodity Category | Musical Instruments and Sheet Music | | |
| IU13 Contract Number / Vendor Bid Number (if applicable) | IU13 201-013 / | | |
| Contract Term | July 1, 2021 - June 30, 2023 | | |
| Primary Discount | 5% | Items Covered | Musical Instruments / Sheet Music |
| Secondary Discount (if applicable) | | Items Covered | |
| Shipping | S | | |
| Vendor Contact | Name: Andrea Simmon | | |
| | email: andreas@adorama.com | | |
| | Phone: 212-741-0401 Ext. 2271 | | |
| Order Placement or Status | Name: Alana Urcia | | |
| | email: alanau@adorama.com | | |
| | Phone: 212.741.0401 x 2277 | | |
| Type of Payment Accepted | ACH, Checks | | |
| Exceptions to Bid | excluding MAP items (manufacturer restricted items where no discount is allowed). Also | | |
| Additional Comments | Items and pricing found on website: www.adorama.com | | |
| Vendor | K&S Music | | |
| Website | www.kandsmusic.com | | |
| Address | 61 Industrial rd Berkeley Heights NJ 07922 | | |
| Commodity Category | Musical Instruments and Sheet Music | | |
| IU13 Contract Number / Vendor Bid Number (if applicable) | IU13 201-013 / | | |
| Contract Term | July 1, 2021 - June 30, 2023 | | |
| Primary Discount | 20% | Items Covered | K&S Music Catalog |
| Secondary Discount (if applicable) | 50% | Items Covered | RS Berkeley Instruments |
| Shipping | Free | | |
| Vendor Contact | Name: Ken Fragner | | |
| | email: krf@kandsmusic.com | | |
| | Phone:9087900400 | | |
| Order Placement or Status | Name: Ken Fragner | | |
| | email: KRF@kandsmusic.com | | |
| | Phone:9087900400 | | |
| Type of Payment Accepted | Purchase order, Purchasing Card | | |
| Exceptions to Bid | | | |
| Additional Comments | | | |
| Vendor | Lakeshore Equipment Company dba Lakeshore Learning Materials | | |
| Website | www.LakeshoreLearning.com | | |
| Address | 2695 E. Dominguez St. Carson, CA 90895 | | |
| Commodity Category | Musical Instruments and Sheet Music | | |
| IU13 Contract Number / Vendor Bid Number (if applicable) | IU13 201-013 / | | |
| Contract Term | July 1, 2021 - June 30, 2023 | | |
| Primary Discount | 5% | Items Covered | All items (discount is not applicable to sale items) |
| Secondary Discount (if applicable) | N/A | Items Covered | N/A |
| Shipping | FREE shipping on all orders in the contiguous United States. | | |
| Vendor Contact | Name: Rafael Muro, Bid Supervisor | | |
| | email: biddept@lakeshorelearning.com | | |
| | Phone: (800) 421-5354 | | |
| Order Placement or Status | Name: Penny Stone or Order Department | | |
| | email: orderdept@lakeshorelearning.com | | |
| | Phone: (800) 778-4456 | | |
| Type of Payment Accepted | YES - PO, CC, EFT | | |
| Exceptions to Bid | Yes - Discount is not applicable to sale items | | |
| Additional Comments | Delivery in 7-10 Business Days ARO | | |

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| Vendor | Music in Motion | | |
| Website | www.musicmotion.com | | |
| Address | 1601 E Plano Pkwy, Suite 100 Plano, TX 75074 | | |
| Commodity Category | Musical Instruments and Sheet Music | | |
| IU13 Contract Number / Vendor Bid Number (if applicable) | IU13 201-013 / | | |
| Contract Term | July 1, 2021 - June 30, 2023 | | |
| Primary Discount | 6% + S&H | Items Covered | Music in Motion products from |
| Secondary Discount (if applicable) | n/a | Items Covered | www.musicmotion.com |
| Shipping | S&H will be added after discount (see attached S&H Info sheet) | | |
| Vendor Contact | Name: Kristi Graham, Bid Coordinator | | |
| | email: bids@musicmotion.com | | |
| | Phone: 800-445-0649 | | |
| Order Placement or Status | Name: Customer Service Dept | | |
| | email: orders@musicmotion.com | | |
| | Phone: 800-445-0649 | | |
| Type of Payment Accepted | Purchase Orders, credit cards, EFT | | |
| Exceptions to Bid | Bid Number must be referenced on all PO's, Quote Requests to receive bid discount. | | |
| Additional Comments | | | |
| Vendor | MUSIC IS ELEMENTARY | | |
| Website | WWW.MUSICISELEMENTARY.COM | | |
| Address | 5220 MAYFIELD ROAD CLEVELAND OHIO 44124 | | |
| Commodity Category | Musical Instruments and Sheet Music | | |
| IU13 Contract Number / Vendor Bid Number (if applicable) | IU13 201-013 / | | |
| Contract Term | July 1, 2021 - June 30, 2023 | | |
| Primary Discount | 10-20% | Items Covered | |
| Secondary Discount (if applicable) | | Items Covered | |
| Shipping | FREE IF BID NUMBER IS REFERENCED ON PO | | |
| Vendor Contact | MIKE KNERLI | | |
| | MIKE@MUSICISELEMENTARY.COM | | |
| | 800 888 7502 | | |
| Order Placement or Status | MIKE KNERLI | | |
| | MIKE | | |
| | Phone: | | |
| Type of Payment Accepted | CHECK CREDIT CARD | | |
| Exceptions to Bid | NONE | | |
| Additional Comments | | | |
| Vendor | National Educational Music Company | | |
| Website | www.nemc.com | | |
| Address | 1110 Centennial Ave., Suite 2, Piscataway, NJ 08854 | | |
| Commodity Category | Musical Instruments and Sheet Music | | |
| IU13 Contract Number / Vendor Bid Number (if applicable) | IU13 201-013 / | | |
| Contract Term | July 1, 2021 - June 30, 2023 | | |
| Primary Discount | 0%-70% | Items Covered | see additional sheet |
| Secondary Discount (if applicable) | 0%-70% | Items Covered | see additional sheet |
| Shipping | Free shipping on all orders over \$25.00 | | |
| Vendor Contact | Name: Matthew Griffith | | |
| | email: mgriffith@nemc.com | | |
| | Phone: 908-232-6700 ext. 216 | | |
| Order Placement or Status | Name: Robert Notoris | | |
| | email: rnotoris@nemc.com | | |
| | Phone: 908-232-6700 ext. 210 | | |
| Type of Payment Accepted | Purchase Order, Credit Card, EFT | | |
| Exceptions to Bid | None | | |
| Additional Comments | Please see additional sheet for breakdown of available discounts by manufacturer and supplier | | |

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| Vendor | SHAR Products Company | | |
| Website | www.sharmusic.com | | |
| Address | 2465 S. Industrial Hwy, Ann Arbor, MI 48104 | | |
| Commodity Category | Musical Instruments and Sheet Music | | |
| IU13 Contract Number / Vendor Bid Number (if applicable) | IU13 201-013 / | | |
| Contract Term | July 1, 2021 - June 30, 2023 | | |
| Primary Discount | 10% off regular price, not | Items Covered | All items on www.sharmusic.com except strings for |
| Secondary Discount (if applicable) | | Items Covered | Things, Sherrard Racks, Manhasset Carts, trade-in |
| Shipping | \$50.00 minimum for free shipping. Actual freight for orders under \$50.00 | | |
| Vendor Contact | Name: Jennie Lewis | | |
| | email: schools@sharmusic.com | | |
| | Phone: 866-742-7261 | | |
| Order Placement or Status | Name: same | | |
| | email: same | | |
| | Phone: same | | |
| Type of Payment Accepted | Net30 or credit card | | |
| Exceptions to Bid | Strings for Things, Sherrard Racks, Manhasset Carts, trade-in and blemished inventory, | | |
| Additional Comments | n/a | | |
| Vendor | Southwest Strings | | |
| Website | www.swstrings.com | | |
| Address | 1721 S. Cherrybell Strav. Tucson, AZ 85713 | | |
| Commodity Category | Musical Instruments and Sheet Music | | |
| IU13 Contract Number / Vendor Bid Number (if applicable) | IU13 201-013 / | | |
| Contract Term | July 1, 2021 - June 30, 2023 | | |
| Primary Discount | 10% | Items Covered | ALL |
| Secondary Discount (if applicable) | | Items Covered | |
| Shipping | FREE | | |
| Vendor Contact | Name: Tiffany Johnson | | |
| | email: tjohnson@swstrings.com | | |
| | Phone: (800) 528-3430 ext. 216 | | |
| Order Placement or Status | Name: Tiffany Johnson | | |
| | email: tjohnson@swstrings.com | | |
| | Phone: (800) 528-3430 ext. 216 | | |
| Type of Payment Accepted | Credit Card, Check | | |
| Exceptions to Bid | Discount not available on Suzuki Method materials | | |
| Additional Comments | | | |
| Vendor | Steve Weiss Music | | |
| Website | www.steveweissmusic.com | | |
| Address | 2324 Wyandotte Road, Willow Grove, PA 19090 | | |
| Commodity Category | Musical Instruments and Sheet Music | | |
| IU13 Contract Number / Vendor Bid Number (if applicable) | IU13 201-013 / | | |
| Contract Term | July 1, 2021 - June 30, 2023 | | |
| Primary Discount | up to 60% | Items Covered | |
| Secondary Discount (if applicable) | | Items Covered | |
| Shipping | Depends on weights and dimentions and origin of shipment | | |
| Vendor Contact | Name: Nate Repp | | |
| | email: education@steveweissmusic.com | | |
| | Phone: 888-659-3477 | | |
| Order Placement or Status | Name: Nate Repp | | |
| | email: education@steveweissmusic.com | | |
| | Phone: 888-659-3477 | | |
| Type of Payment Accepted | Check, CC, ACH | | |
| Exceptions to Bid | | | |
| Additional Comments | er items are available with this discount. Teachers are asked to email education@steveweissmus | | |

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|---|--|---------------|---------------------|
| Vendor | WASHINGTON MUSIC CENTER | | |
| Website | WWW.CHUCKLEVINS.COM | | |
| Address | 11151 VIERS MILL ROAD WHEATON, MD 20902 | | |
| Commodity Category | Musical Instruments and Sheet Music | | |
| IU13 Contract Number / Vendor Bid Number (if applicable) | IU13 201-013 / | | |
| Contract Term | July 1, 2021 - June 30, 2023 | | |
| Primary Discount | 35% OFF RETAIL | Items Covered | MUSICAL ACCESSORIES |
| Secondary Discount (if applicable) | | Items Covered | |
| Shipping | FREE FOR ORDERS OVER \$75 | | |
| Vendor Contact | Name: MANDY FRIED | | |
| | email: BIDS@CHUCKLEVINS.COM | | |
| | Phone: 301 946 8808 | | |
| Order Placement or Status | Name: BRENDA CLARK - ORDER PLACEMENT / DEBI HALEY - STATUS | | |
| | email: ORDERS@CHUCKLEVINS.COM/BIDS@CHUCKLEVINS.COM | | |
| | Phone: 301 929 2495/301 946 8808 | | |
| Type of Payment Accepted | PURCHASE ORDER PREFERRED OR P-CARD WITH 3% FEE | | |
| Exceptions to Bid | | | |
| Additional Comments | DISCOUNT FROM WMC MUSIC SUPPLY CATALOG PROVIDED ON FLASH DRIVE | | |