



IU13 Collaborative Purchasing Program - Catalog Discount Bids

Fitness Equipment

Vendor	Aluminum Athletic Equipment Co		
Website	www.Aaesports.Com		
Address	1000 Enterprise Drive, Royersford, Pa. 19468		
Commodity Category	Fitness Equipment		
IU13 Contract Number / Vendor Bid Number (if applicable)	Iu13 201-013 /		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	5%	Items Covered	
Secondary Discount (if applicable)		Items Covered	
Shipping	Delivered Pricing For "Ups" Items Over \$75.00 & "Motor Frt." Items Over \$650.00		
Vendor Contact	Name: Tom Syron		
	Email: Toms@Aaesports.Com		
	Phone:610.825.6565X109		
Order Placement or Status	Name: Tom Syron		
	Email: Toms@Aaesports.Com		
	Phone:610.825.6565X109		
Type of Payment Accepted	Cc/Check		
Exceptions to Bid	Exclusions:Pv/Hj X/Bars,Vaulting Poles,Portable Press Box, Mbs/Fbs-35'/40'		
Additional Comments	Call 800-523-5471X109 For Quantity Pricing		
Vendor	BSN Sports, LLC		
Website	www.bsnsports.com		
Address	PO Box 7726, Dallas, TX 75209		
Commodity Category	Fitness Equipment		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 /		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	10% off current retail price	Items Covered	Complete catalog with exceptions in enclosed letter
Secondary Discount (if applicable)		Items Covered	
Shipping	Free freight with exceptions in enclosed letter		
Vendor Contact	Name: Lyn Weiss, Senior Bid Specialiaist		
	email: passonsbid@bsnsports.com		
	Phone: 800-445-9446		
Order Placement or Status	Name: Lyn Weiss, Senior Bid Specialiaist		
	email: passonsbid@bsnsports.com		
	Phone: 800-445-9446		
Type of Payment Accepted	Purchase order, MC, VISA, EFT		
Exceptions to Bid	None		
Additional Comments			
Vendor	Fitness Lifestyles Inc.		
Website	www.fitnesslifestyles.com		
Address	37 Route 35, Neptune, NJ 077753		
Commodity Category	Fitness Equipment		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	22%	Items Covered	All
Secondary Discount (if applicable)		Items Covered	
Shipping	TBD per order processed		
Vendor Contact	Name: Ric Flagg		
	email: rflagg@fitnesslifestyles.com		
	Phone: 732-539-9313		
Order Placement or Status	Name: Ric Flagg		
	email: rflagg@fitnesslifestyles.com		
	Phone: 732-539-9313		
Type of Payment Accepted	Check, ACH, CC		
Exceptions to Bid			
Additional Comments			

Vendor	MARTY GILMAN INC. DBA GILMAN GEAR		
Website	WWW.GILMANGEAR.COM		
Address	30 GILMAN RD. PO BOX 97 GILMAN, CT 06336		
Commodity Category	Fitness Equipment		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 /		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	5%	Items Covered	GILMAN PRODUCTS
Secondary Discount (if applicable)		Items Covered	
Shipping	FREIGHT IS PREPAID AND ADDED TO INVOICE.		
Vendor Contact	SALES DEPARTMENT		
	SALES@GILMANGEAR.COM / ACCOUNTSRECEIVABLE@GILMANGEAR.COM		
	800-243-0398		
Order Placement or Status	NADINE PARKER		
	SALES@GILMANGEAR.COM		
	800-243-0398		
Type of Payment Accepted	PURCHASE ORDERS, PREPAYMENT, ACH.		
Exceptions to Bid	FREIGHT IS PREPAID AND ADDED TO INVOICE.		
Additional Comments	2021-0026		
Vendor	Global Equipment Company Inc.		
Website	www.globalindustrial.com		
Address	11 Harbor Park Drive / Port Washington, NY 11050		
Commodity Category	Fitness Equipment		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 / 201-13		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	10%	Items Covered	Global Industrial does not use manufacturer's
Secondary Discount (if applicable)		Items Covered	Global Industrial Requests that for purchases
Shipping	Standard freight and shipping charges will be reflected on all quotes, orders, and invoices as		
Vendor Contact	Name: Tonya Mumford		
	email: tmumford@globalindustrial.com		
	Phone: (516) 608-7101		
Order Placement or Status	Name: Tonya Mumford		
	email: tmumford@globalindustrial.com		
	Phone: (516) 608-7101		
Type of Payment Accepted	Payment terms may vary dependent upon participant and credit review. Payment accepted as		
Exceptions to Bid			
Additional Comments			
Vendor	Henry Schein Medical a division of Henry Schein, Inc		
Website	www.henryschein.com		
Address	135 Duryea Road Melville Ny 11747		
Commodity Category	Fitness Equipment		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 /		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	15%	Items Covered	
Secondary Discount (if applicable)		Items Covered	
Shipping	Please see attachment regarding our catalog discount program & Terms of Sale		
Vendor Contact	Joanne Viggiano		
	biddept@henryschein.com		
	(800)851-0400		
Order Placement or Status	Chrissy Kivita		
	athleticsand schools@henryschein.com		
	(800)851-0400		
Type of Payment Accepted	ACH		
Exceptions to Bid	Please see attachment regarding our catalog discount program and terms of sale		
Additional Comments	Please see attachemnt regards shipping and availability for all PPE items		

Vendor	MFAC, LLC		
Website	www.mfathletic.com ; www.peformbetter.com		
Address	1600 Division Rd West Warwick, RI 02893		
Commodity Category	Fitness Equipment		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 /		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	10%	Items Covered	
Secondary Discount (if applicable)		Items Covered	
Shipping	Only applies to exception items		
Vendor Contact	Name: Steven Strawderman		
	email: mfathletic@mfathletic.com		
	Phone: 800-556-7464		
Order Placement or Status	Name: same as above		
	email: same as above		
	Phone: Same as above		
Type of Payment Accepted	Purchase orders, credit card, check , wire payment		
Exceptions to Bid	10% *Excludes: Sales, Pits, Hurdles, Pole Vault Poles, Crossbars, Timing Systems, Software,		
Additional Comments			
Vendor	School Health Corporation DBA Palos Sports		
Website	www.palossports.com		
Address	11711 S. Austin Ave, Alsip, IL 60803		
Commodity Category	Fitness Equipment		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 / 5521436		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	11%	Items Covered	All items in catalog, standard exclusions apply
Secondary Discount (if applicable)	n/a	Items Covered	
Shipping	Free shipping		
Vendor Contact	Name: Karen Acevedo		
	email: bids@palossports.com		
	Phone: 800-233-5484		
Order Placement or Status	Name: Sales Department		
	email: sales@palossports.com		
	Phone: 800-233-5484		
Type of Payment Accepted	Purchase Order, check, credit card		
Exceptions to Bid	N/A		
Additional Comments	Please see attached for exclusion letter		
Vendor	School Specialty		
Website	www.schoolspecialty.com		
Address	150 Marble Drive, Lancaster, PA 17601		
Commodity Category	Fitness Equipment		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 / Q-72967		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	32% off Supplies, 12% off	Items Covered	
Secondary Discount (if applicable)		Items Covered	
Shipping	Contact vendor		
Vendor Contact	Name: Shawn White		
	email: bideastnotices@schoolspecialty.com		
	Phone: 800-554-7632		
Order Placement or Status	Name: Order Dept		
	email: orders@schoolspecialty.com		
	Phone: 888-388-3224		
Type of Payment Accepted	CC, Electronic Fund Transfer, ACH		
Exceptions to Bid	No discount on Delat, CPO, FOSS, or Frey Scientific Exclusive Products with a prefix of "N" or		
Additional Comments	Please reference bid #Q-72967 on all PO's		