



## IU13 Collaborative Purchasing Program - Catalog Discount Bids

Custodial Supplies, Chemicals and Equipment

<b>Vendor</b>	Bio Corporation		
<b>Website</b>	<a href="http://www.biologyproducts.com">www.biologyproducts.com</a>		
<b>Address</b>	3910 Minnesota St, Alexandria, MN 56308		
<b>Commodity Category</b>	Custodial Supplies, Chemicals and Equipment		
<b>IU13 Contract Number / Vendor Bid Number (if applicable)</b>	IU13 201-013 /		
<b>Contract Term</b>	July 1, 2021 - June 30, 2023		
<b>Primary Discount</b>	5%	Items Covered	Vol 70 and newer
<b>Secondary Discount (if applicable)</b>		Items Covered	
<b>Shipping</b>	Free on orders over \$250		
<b>Vendor Contact</b>	Name: CS		
	<a href="mailto:info@biologyproducts.com">email: info@biologyproducts.com</a>		
	Phone: 320-763-9094		
<b>Order Placement or Status</b>	Name: CS		
	<a href="mailto:orders@biologyproducts.com">email: orders@biologyproducts.com</a>		
	Phone: 320-763-9094		
<b>Type of Payment Accepted</b>	PO, CC, ACH, Check		
<b>Exceptions to Bid</b>	no pail packing, no live, ups ground only		
<b>Additional Comments</b>			
<b>Vendor</b>	CALICO PACKAGING, LLC		
<b>Website</b>	<a href="http://WWW.CALICOPACKAGING.COM">WWW.CALICOPACKAGING.COM</a>		
<b>Address</b>	10621 IRON BRIDGE RD, SUITE F JESSUP, MD 20794		
<b>Commodity Category</b>	Custodial Supplies, Chemicals and Equipment		
<b>IU13 Contract Number / Vendor Bid Number (if applicable)</b>	IU13 201-013 /		
<b>Contract Term</b>	July 1, 2021 - June 30, 2023		
<b>Primary Discount</b>	20%	Items Covered	TRASH CAN LINERS, FOOD BAGS, PLASTIC BAGS
<b>Secondary Discount (if applicable)</b>		Items Covered	
<b>Shipping</b>	PREPAID ORDERS \$500.00 OR MORE		
<b>Vendor Contact</b>	Name: CHRISTOPHER HARTNETT		
	<a href="mailto:bids@calicopackaging.com">bids@calicopackaging.com</a>		
	Phone: 800-638-0828		
<b>Order Placement or Status</b>	Name: Adele Westerman		
	<a href="mailto:adele.westerman@calicopackaging.com">adele.westerman@calicopackaging.com</a>		
	Phone: 800-638-0828		
<b>Type of Payment Accepted</b>	Purchase order and Visa or Master Card		
<b>Exceptions to Bid</b>			
<b>Additional Comments</b>			
<b>Vendor</b>	Flinn Scientific		
<b>Website</b>	<a href="http://www.flinnsci.com">www.flinnsci.com</a>		
<b>Address</b>	770 N. Raddant Road, Batavia, IL 60510		
<b>Commodity Category</b>	Custodial Supplies, Chemicals and Equipment		
<b>IU13 Contract Number / Vendor Bid Number (if applicable)</b>	IU13 201-013 /		
<b>Contract Term</b>	July 1, 2021 - June 30, 2023		
<b>Primary Discount</b>	10%	Items Covered	Most catalog items
<b>Secondary Discount (if applicable)</b>		Items Covered	
<b>Shipping</b>	FOB Destination		
<b>Vendor Contact</b>	Name: Jessica Chanthi		
	email: <a href="mailto:businessdesk@flinnsci.com">businessdesk@flinnsci.com</a>		
	Phone: 800-452-1261		
<b>Order Placement or Status</b>	Name: Customer Experience		
	email: <a href="mailto:customerexperience@flinnsci.com">customerexperience@flinnsci.com</a>		
	Phone: 800-452-1261		
<b>Type of Payment Accepted</b>	Check, Credit Card, and ACH		
<b>Exceptions to Bid</b>	Live material, technology, lab furniture, e-learning, digital products, truck, freight, hazardous su		
<b>Additional Comments</b>	Please reference Flinn quote 240380 at time of order		

<b>Vendor</b>	Guernsey Inc.		
<b>Website</b>	<a href="http://www.buyguernsey.com">www.buyguernsey.com</a>		
<b>Address</b>	5040 Louise Dr. / Suite #106 Mechanicsburg, PA 17055		
<b>Commodity Category</b>	Custodial Supplies, Chemicals and Equipment		
<b>IU13 Contract Number / Vendor Bid Number (if applicable)</b>	IU13 201-023 / Guernsey 20		
<b>Contract Term</b>	July 1, 2021 - June 30, 2023		
<b>Primary Discount</b>	20% OFF- Catalog Current	Items Covered	Janitorial Supplies & Equipment
<b>Secondary Discount (if applicable)</b>		Items Covered	
<b>Shipping</b>	Included		
<b>Vendor Contact</b>	Name: Tom Smith		
	email: tsmith@buyguernsey.com		
	Phone: (717) 576-3198		
<b>Order Placement or Status</b>	Name: Guernsey Customer Service Team		
	email: wecanhelp@buyguernsey.com		
	Phone: (717) 948-5238		
<b>Type of Payment Accepted</b>	Net 30 Days		
<b>Exceptions to Bid</b>	List Prices are subject to Current Market Changes		
<b>Additional Comments</b>	Guernsey will make available its online ecommerce platform for placement of orders.		
<b>Vendor</b>	Hillyard, Inc. DBA Hillyard Mid-Atlantic		
<b>Website</b>	<a href="http://www.hillyard.com">www.hillyard.com</a>		
<b>Address</b>	40 Ash Circle, Warminster, PA 18974-4800		
<b>Commodity Category</b>	Custodial Supplies, Chemicals, and Equipment		
<b>IU13 Contract Number / Vendor Bid Number (if applicable)</b>	IU13 201-013 /		
<b>Contract Term</b>	July 1, 2021 - June 30, 2023		
<b>Primary Discount</b>	14.5%	Items Covered	Hillyard Liquids (except Hand Hygiene)
<b>Secondary Discount (if applicable)</b>	31.0%	Items Covered	Hand Hygiene
<b>Shipping</b>	Hillyard's National Delivery Program (\$400 Order Free Freight/Orders \$399.99 and below \$40.00)		
<b>Vendor Contact</b>	Name: Dan Woolley Dan Crawford		
	email: dwoolley@hillyard.com dcrawford@hillyard.com		
	Phone: (888) 994-7272		
<b>Order Placement or Status</b>	Name: Customer Service		
	Email: mid-atlanticc@hillyard.com		
	Phone: (888) 994-7272		
<b>Type of Payment Accepted</b>	Purchase Orders, Credit Card, & Corporate Credit Card (Pcard)		
<b>Exceptions to Bid</b>	HFM Kits, HFM Subscriptions		
<b>Additional Comments</b>	Please see Trident Equipment - 5% Discount		
<b>Vendor</b>	Lawson Products		
<b>Website</b>	<a href="http://www.lawsonproducts.com">www.lawsonproducts.com</a>		
<b>Address</b>	8770 W bryn Mawr Ave, Suite 900		
<b>Commodity Category</b>	Custodial Supplies, Chemicals, and Equipment		
<b>IU13 Contract Number / Vendor Bid Number (if applicable)</b>	IU13 201-013 /		
<b>Contract Term</b>	July 1, 2021 - June 30, 2023		
<b>Primary Discount</b>	1.0%	Items Covered	10 days (net 30)
<b>Secondary Discount (if applicable)</b>		Items Covered	
<b>Shipping</b>	Fob Destination on standard freight		
<b>Vendor Contact</b>	Name: Lisa Castanon		
	email: <a href="mailto:government.sales@lawsonproducts.com">government.sales@lawsonproducts.com</a>		
	Phone: 800-890-8198		
<b>Order Placement or Status</b>	Name: Lisa Castanon		
	email: <a href="mailto:government.sales@lawsonproducts.com">government.sales@lawsonproducts.com</a>		
	Phone: 800-890-8198		
<b>Type of Payment Accepted</b>	Credit Card, Check, ACH		
<b>Exceptions to Bid</b>			
<b>Additional Comments</b>			

<b>Vendor</b>	MEDCO SUPPLY		
<b>Website</b>	<a href="http://www.medco-athletics.com">www.medco-athletics.com</a>		
<b>Address</b>	25 Northpointe Parkway Ste 25, Amherst NY 14228		
<b>Commodity Category</b>	Custodial Supplies, Chemicals and Equipment		
<b>IU13 Contract Number / Vendor Bid Number (if applicable)</b>	IU13 201-013 /		
<b>Contract Term</b>	July 1, 2021 - June 30, 2023		
<b>Primary Discount</b>	18%	Items Covered	See Attached
<b>Secondary Discount (if applicable)</b>		Items Covered	
<b>Shipping</b>	9.95 on orders Under \$90		
<b>Vendor Contact</b>	Name: Jenn Wheeler		
	email: jennp@medcosupply.com		
	Phone: 800 556 3326		
<b>Order Placement or Status</b>	Name: Jenn Wheeler		
	email: jennp@medcosupply.com		
	Phone: 800 556 3326		
<b>Type of Payment Accepted</b>	Purchase order, Credit Card		
<b>Exceptions to Bid</b>	See Attached		
<b>Additional Comments</b>	ALL Purchase orders must reference Bid ESTMD3036809		
<b>Vendor</b>	QUILL LLC		
<b>Website</b>	<a href="http://www.quill.com">www.quill.com</a>		
<b>Address</b>	100 Schelster Rd Lincolnshire, Illinois 60069		
<b>Commodity Category</b>	Custodial Supplies, Chemicals and Equipment		
<b>IU13 Contract Number / Vendor Bid Number (if applicable)</b>	IU13 201-013 / QUILL BID # 21-25933		
<b>Contract Term</b>	July 1, 2021 - June 30, 2023		
<b>Primary Discount</b>	10%	Items Covered	**See attached letter for discount specifications**
<b>Secondary Discount (if applicable)</b>		Items Covered	
<b>Shipping</b>	FOB		
<b>Vendor Contact</b>	Name: KARRIE SZALKOWSKI SALES OPERATIONS MANAGER		
	email: Bid@quill.com		
	Phone: 800-634-4809		
<b>Order Placement or Status</b>	Name: info@quill.com (Order Entry Customer Service)		
	email: e-orders@quill.com (place orders)		
	Phone: 800-634-4809		
<b>Type of Payment Accepted</b>	ACH/CHECKS/ CREDIT CARDS (SEE ACH FORMS ATTACHED)(VISA, MASTERCARD, DISCOVER &		
<b>Exceptions to Bid</b>	Review Delivery Policy & Quill Letters for discount information.		
<b>Additional Comments</b>	Refer to delivery policy, refer to all attached letters with this bid proposal.		
<b>Vendor</b>	School Health Corporation		
<b>Website</b>	<a href="http://www.schoolhealth.com">www.schoolhealth.com</a>		
<b>Address</b>	5600 Apollo Dr, Rolling Meadows IL 60008		
<b>Commodity Category</b>	Custodial Supplies, Chemicals and Equipment		
<b>IU13 Contract Number / Vendor Bid Number (if applicable)</b>	IU13 201-013 / 3924232		
<b>Contract Term</b>	July 1, 2021 - June 30, 2023		
<b>Primary Discount</b>	11%	Items Covered	Items listed in catalog and on our website. Some excl
<b>Secondary Discount (if applicable)</b>	N/A	Items Covered	N/A
<b>Shipping</b>	Free shipping over \$125.00		
<b>Vendor Contact</b>	Name: School Health Corporation		
	email: bids@schoolhealth.com		
	Phone:866-323-5465		
<b>Order Placement or Status</b>	Name: Order Processing		
	email: orders@schoolhealth.com		
	Phone:866-323-5465		
<b>Type of Payment Accepted</b>	Purchase Order, Credit		
<b>Exceptions to Bid</b>	Please see following exception letter		
<b>Additional Comments</b>			

<b>Vendor</b>	School Specialty LLC		
<b>Website</b>	<a href="http://www.schoolspecialty.com">www.schoolspecialty.com</a>		
<b>Address</b>	140 Marble Drive Lancaster, PA 17601		
<b>Commodity Category</b>	Custodial Supplies, Chemicals and Equipment		
<b>IU13 Contract Number / Vendor Bid Number (if applicable)</b>	IU13 201-013 / Q-91177		
<b>Contract Term</b>	July 1, 2021 - June 30, 2023		
<b>Primary Discount</b>	32% off supplies	Items Covered	see attached discount letter
<b>Secondary Discount (if applicable)</b>	NA	Items Covered	
<b>Shipping</b>	see attached letter for details		
<b>Vendor Contact</b>	Name: Shawn White		
	email: <a href="mailto:bideastnotices@schoolspecialty.com">bideastnotices@schoolspecialty.com</a>		
	Phone: 800-554-7632		
<b>Order Placement or Status</b>	Name: Order department		
	email: <a href="mailto:orders@schoolspecialty.com">orders@schoolspecialty.com</a>		
	Phone: 888-388-3224		
<b>Type of Payment Accepted</b>	Credit or Procurement Cards, Electronic Funds Transfer, ACH		
<b>Exceptions to Bid</b>	No Discounts on Delat, CPO, FOSS or Frey Scientific Exclusive Products with a prefix of "N" or		
<b>Additional Comments</b>	Please reference Q-91177 on all PO's		
<b>Vendor</b>	Singer Equipment Company		
<b>Website</b>	<a href="http://www.singerequipment.com">www.singerequipment.com</a>		
<b>Address</b>	150 South Twin Valley Road, Elverson, PA 19520		
<b>Commodity Category</b>	Custodial Supplies, Chemicals and Equipment		
<b>IU13 Contract Number / Vendor Bid Number (if applicable)</b>	IU13 201-013 /		
<b>Contract Term</b>	July 1, 2021 - June 30, 2023		
<b>Primary Discount</b>	40%	Items Covered	10234847, 10234663,10233800,10233848,10233787,
<b>Secondary Discount (if applicable)</b>		Items Covered	
<b>Shipping</b>	Singer Truck, UPS, FedEx		
<b>Vendor Contact</b>	Name: Kris Montgomery		
	email: <a href="mailto:kmontgomery@singerequipment.com">kmontgomery@singerequipment.com</a>		
	Phone: 484-661-7036		
<b>Order Placement or Status</b>	Name: Kris Montgomery		
	email: <a href="mailto:kmontgomery@singerequipment.com">kmontgomery@singerequipment.com</a>		
	Phone: 484-661-7036		
<b>Type of Payment Accepted</b>	ACH, Check, Credit Card		
<b>Exceptions to Bid</b>			
<b>Additional Comments</b>			
<b>Vendor</b>	UniPak Corp		
<b>Website</b>	<a href="http://www.unipakcorp.com">www.unipakcorp.com</a>		
<b>Address</b>	PO Box 300027 Brklyn, NY 11230		
<b>Commodity Category</b>	Custodial Supplies, Chemicals and Equipment		
<b>IU13 Contract Number / Vendor Bid Number (if applicable)</b>	IU13 201-013 /		
<b>Contract Term</b>	July 1, 2021 - June 30, 2023		
<b>Primary Discount</b>	20%	Items Covered	
<b>Secondary Discount (if applicable)</b>		Items Covered	
<b>Shipping</b>	Included		
<b>Vendor Contact</b>	Name: Brian Marcus		
	email: <a href="mailto:Brian@unipakcorp.net">Brian@unipakcorp.net</a>		
	Phone: 888-808-5120		
<b>Order Placement or Status</b>	Name: Brian Marcus		
	email: <a href="mailto:Brian@unipakcorp.net">Brian@unipakcorp.net</a>		
	Phone: 888-808-5120		
<b>Type of Payment Accepted</b>	Check		
<b>Exceptions to Bid</b>			
<b>Additional Comments</b>			

<b>Vendor</b>	Veritiv Operating Company		
<b>Website</b>	<a href="http://www.veritivcorp.com">www.veritivcorp.com</a>		
<b>Address</b>	4501 Westport Drive, Mechanicburg, PA 17055		
<b>Commodity Category</b>	Custodial Supplies, Chemicals and Equipment		
<b>IU13 Contract Number / Vendor Bid Number (if applicable)</b>	IU13 201-013 /		
<b>Contract Term</b>	July 1, 2021 - June 30, 2023		
<b>Primary Discount</b>	10%	Items Covered	All Custodial, Chemicals, and Equipment
<b>Secondary Discount (if applicable)</b>		Items Covered	
<b>Shipping</b>	NA		
<b>Vendor Contact</b>	Name: Kelsey Rothfus		
	<a href="mailto:kelsey.rothfus@veritivcorp.com">email: kelsey.rothfus@veritivcorp.com</a>		
	Phone: 717-215-6860		
<b>Order Placement or Status</b>	Name: Kelsey Rothfus		
	<a href="mailto:kelsey.rothfus@veritivcorp.com">email: kelsey.rothfus@veritivcorp.com</a>		
	Phone: 717-215-6860		
<b>Type of Payment Accepted</b>	PO, CC		
<b>Exceptions to Bid</b>			
<b>Additional Comments</b>	\$50 Minimum Order		

<b>Vendor</b>	WINZER CORPORATION		
<b>Website</b>	<a href="http://www.winzer.com">www.winzer.com</a>		
<b>Address</b>	4060 E Plano Parkway, Plano, TX 75074		
<b>Commodity Category</b>	Custodial Supplies, Chemicals and Equipment		
<b>IU13 Contract Number / Vendor Bid Number (if applicable)</b>	IU13 201-023 /		
<b>Contract Term</b>	July 1, 2021 - June 30, 2023		
<b>Primary Discount</b>	65%	Items Covered	All items in Winzer Catalog
<b>Secondary Discount (if applicable)</b>	N/A	Items Covered	
<b>Shipping</b>	Freight delivered for standard delivery; Next day deliveries beyond standard freight may be		
<b>Vendor Contact</b>	Name: Denise McKenna		
	<a href="mailto:denise.mckenna@winzerusa.com">email: denise.mckenna@winzerusa.com</a>		
	Phone:214.503.4738		
<b>Order Placement or Status</b>	Name: Jolene Blong		
	<a href="mailto:jbltsupplies@aol.com">email: jbltsupplies@aol.com</a>		
	Phone:610.389.9907		
<b>Type of Payment Accepted</b>	Purchase Order with Net 30 Terms, Credit Card, ACH		
<b>Exceptions to Bid</b>	Not applicable		
<b>Additional Comments</b>			

<b>Vendor</b>	Zeswitz Music		
<b>Website</b>	<a href="http://www.zeswitzmusic.com">www.zeswitzmusic.com</a>		
<b>Address</b>	100 Gibraltar Rd, Reading PA 19606		
<b>Commodity Category</b>	Custodial Supplies, Chemicals and Equipment		
<b>IU13 Contract Number / Vendor Bid Number (if applicable)</b>	IU13 201-023 /		
<b>Contract Term</b>	July 1, 2021 - June 30, 2023		
<b>Primary Discount</b>	Various	Items Covered	See Attached
<b>Secondary Discount (if applicable)</b>		Items Covered	
<b>Shipping</b>	Free		
<b>Vendor Contact</b>	Name: Richard Barron		
	<a href="mailto:Richard@zeswitzmusic.com">email: Richard@zeswitzmusic.com</a>		
	Phone: 610-406-4300		
<b>Order Placement or Status</b>	Name: Richard Barron		
	<a href="mailto:Richard@zeswitzmusic.com">email: Richard@zeswitzmusic.com</a>		
	Phone: 610-406-4300		
<b>Type of Payment Accepted</b>	Check, Card, ACH		
<b>Exceptions to Bid</b>	None		
<b>Additional Comments</b>			