



IU13 Collaborative Purchasing Program - Catalog Discount Bids

Athletic Trainer/Physical Education Supplies

Vendor	BSN Sports, LLC		
Website	www.usgames.com		
Address	PO Box 7726, Dallas, TX 75209		
Commodity Category	Athletic Trainer/Physical Education Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 /		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	10% off current retail price	Items Covered	Complete catalog with exceptions in enclosed letter
Secondary Discount (if applicable)		Items Covered	
Shipping	Free freight with exceptions in enclosed letter		
Vendor Contact	Name: Lyn Weiss, Senior Bid Specialist		
	email: passonsbid@bsnsports.com		
	Phone: 800-445-9446		
Order Placement or Status	Name: Lyn Weiss, Senior Bid Specialist		
	email: passonsbid@bsnsports.com		
	Phone: 800-445-9446		
Type of Payment Accepted	Purchase order, MC, VISA, EFT		
Exceptions to Bid	None		
Additional Comments			
Vendor	MARTY GILMAN INC. DBA GILMAN GEAR		
Website	WWW.GILMANGEAR.COM		
Address	30 GILMAN RD. PO BOX 97 GILMAN, CT 06336		
Commodity Category	Athletic Trainer/Physical Education Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 /		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	5%	Items Covered	GILMAN PRODUCTS
Secondary Discount (if applicable)		Items Covered	
Shipping	FREIGHT IS PREPAID AND ADDED TO INVOICE.		
Vendor Contact	SALES DEPARTMENT		
	SALES@GILMANGEAR.COM / ACCOUNTSRECEIVABLE@GILMANGEAR.COM		
	800-243-0398		
Order Placement or Status	NADINE PARKER		
	SALES@GILMANGEAR.COM		
	800-243-0398		
Type of Payment Accepted	PURCHASE ORDERS, PREPAYMENT, ACH.		
Exceptions to Bid	FREIGHT IS PREPAID AND ADDED TO INVOICE.		
Additional Comments	2021-0026		
Vendor	Henry Schein Medical a division of Henry Schein, Inc		
Website	www.henryschein.com		
Address	135 Duryea Road Melville Ny 11747		
Commodity Category	Athletic Trainer/Physical Education Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 /		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	15%	Items Covered	
Secondary Discount (if applicable)		Items Covered	
Shipping	Please see attachment regarding our catalog discount program & Terms of Sale		
Vendor Contact	Joanne Viggiano		
	biddept@henryschein.com		
	(800)851-0400		
Order Placement or Status	Chrissy Kivita		
	athleticsandschools@henryschein.com		
	(800)851-0400		
Type of Payment Accepted	ACH		
Exceptions to Bid	Please see attachment regarding our catalog discount program and terms of sale		
Additional Comments	Please see attachment regarding shipping and availability for all PPE items		

Vendor	Interboro Packaging Corp		
Website	N/A		
Address	114 Bracken Rd Montgomery NY 12549		
Commodity Category	Athletic Trainer/Physical Education Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 / 190-012 Catalog Discount		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	50% off current catalog	Items Covered	Gloves
Secondary Discount (if applicable)		Items Covered	
Shipping	FOB destination prepaid 5 days ARO!		
Vendor Contact	Name: Frady Fried		
	email: abraham@interboropackaging.com		
	Phone: 845-782-6800 *111		
Order Placement or Status	Name: Abraham Jeremias		
	email: abraham@interboropackaging.com		
	Phone: 845-782-6800* 101		
Type of Payment Accepted	0% net 60 days		
Exceptions to Bid	None		
Additional Comments	Samples are avail upon request		
Vendor			
	Lakeshore Equipment Company dba Lakeshore Learning Materials		
Website	www.LakeshoreLearning.com		
Address	2695 E. Dominguez St. Carson, CA 90895		
Commodity Category	Athletic Trainer/Physical Education Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 /		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	5%	Items Covered	All items (discount is not applicable to sale items)
Secondary Discount (if applicable)	N/A	Items Covered	N/A
Shipping	FREE shipping on all orders in the contiguous United States.		
Vendor Contact	Name: Rafael Muro, Bid Supervisor		
	email: biddept@lakeshorelearning.com		
	Phone: (800) 421-5354		
Order Placement or Status	Name: Penny Stone or Order Department		
	email: orderdept@lakeshorelearning.com		
	Phone: (800) 778-4456		
Type of Payment Accepted	YES - PO, CC, EFT		
Exceptions to Bid	Yes - Discount is not applicable to sale items		
Additional Comments	Delivery in 7-10 Business Days ARO		
Vendor			
	Medco Supply		
Website	www.medco-athletics.com		
Address	25 Northpointe Parkway Ste 25, Amherst, NY 14228		
Commodity Category	Athletic Trainer/Physical Education Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 /		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	0-18%	Items Covered	See Attached
Secondary Discount (if applicable)		Items Covered	
Shipping	Orders under \$90 pay 9.95		
Vendor Contact	Name: Jennifer Wheeler		
	jennp@medcosupply.com		
	Phone: 800 556 3326		
Order Placement or Status	Jenn Wheeler		
	jennp@medcosupply.com		
	800 556 3326		
Type of Payment Accepted	Check, Credit card		
Exceptions to Bid	See attached terms and Conditions		
Additional Comments	Must Reference Medco ESTMD		

Vendor	Medicaleshop Inc.		
Website	https://www.medicaleshop.com		
Address	87 Danbury Road, Unit #1		
Commodity Category	Athletic Trainer/Physical Education Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	#201-013		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	1-25%	Items Covered	Equipment
Secondary Discount (if applicable)	1-5%	Items Covered	Supplies
Shipping	Please refer to exhibit deviations #3 and #4		
Vendor Contact	Name: Freny Ajmeri		
	email: bids@medicaleshop.com		
	Phone: (866) 563-6812		
Order Placement or Status	Name: Bob Smith		
	email: csteam@medicaleshop.com		
	Phone: (860) 946-6086		
Type of Payment Accepted	ACH, Credit Cards. Check, Paypal, Wire transfer		
Exceptions to Bid	Please refer to exhibit deviations #3 and #4		
Additional Comments	We also carry bulk order discounts. Please send us a quote for a specific item via email or call:		
Vendor			
	Nasco Education LLC		
Website	www.nascoeducation.com		
Address	901 Janesville Ave Fort Atkinson, WI 53538		
Commodity Category	Athletic Trainer/Physical Education Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 /		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	10%	Items Covered	Please see attached
Secondary Discount (if applicable)		Items Covered	
Shipping	\$199 minimum order to receive free shipping-truck logo items excluded-please see attached		
Vendor Contact	Name: Michelle Au, Contract Sales Manager		
	email: quotes@nascoeducation.com		
	Phone: 800-558-9595		
Order Placement or Status	Name: Michelle Thomas, Order Processing Supervisor		
	email: orders@enasco.com		
	Phone: 800-558-9595		
Type of Payment Accepted	PO, Credit Card (must be presented at time of purchase)		
Exceptions to Bid	Please see attached		
Additional Comments	Please see attached for more information		
Vendor			
	QUILL LLC		
Website	www.quill.com		
Address	100 SCHELTER RD LINCOLNSHIRE, IL 60069		
Commodity Category	Athletic Trainer/Physical Education Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 /		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	17%	Items Covered	PLEASE SEE COVER LETTER
Secondary Discount (if applicable)	SEE COVER LETTER	Items Covered	SEE COVER LETTER
Shipping	F.O.B. * SEE DELIVERY DOCUMENT FOR MORE INFORMATION		
Vendor Contact	Name: Karrie Szalkowski		
	email: bid@quill.com		
	Phone:800-634-4809		
Order Placement or Status	Name: Karrie Szalkowski		
	email: eorder@quill.com		
	Phone: 800-789-1331		
Type of Payment Accepted	Credit Card, Check, ACH Transfer		
Exceptions to Bid	*SEE ATTACHED ADDENDUM		
Additional Comments	PLEASE SEE COVER LETTER FOR DETAILS		

Vendor	RIDDELL / ALL AMERICAN		
Website	www.riddell.com		
Address	7501 Performance Lane, North Ridgeville, Ohio 44039		
Commodity Category	Athletic Trainer/Physical Education Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 /		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	10%	Items Covered	Athletic Supplies & Equipment
Secondary Discount (if applicable)	25%	Items Covered	Athletic Apparel
Shipping	30 ARO		
Vendor Contact	Name: James Brady		
	email: jbrady@riddellsales.com		
	Phone: 440-353-8643		
Order Placement or Status	Name: Matt Schilajew		
	email: mschilajew@riddellsales.com		
	Phone: 724-462-3362		
Type of Payment Accepted	School District Check or Credit Card		
Exceptions to Bid	NONE		
Additional Comments	Please indicate bid #136637 on purchase orders		
Vendor			
	S&S Worldwide, Inc.		
Website	www.ssw.com		
Address	75 Mill St. Colchester, CT 06415		
Commodity Category	Athletic Trainer/Physical Education Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 / 201-013%		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	20%*	Items Covered	All items
Secondary Discount (if applicable)		Items Covered	
Shipping	Free shipping on all stock items, no minimum. Items labeled dropship or NFF will be charged		
Vendor Contact	Name: Amber Brown		
	email: bids@ssww.com		
	Phone: 800-642-7354		
Order Placement or Status	Name: Order Entry/Customer Service Dept		
	email: orders@ssww.com OR cservice@ssww.com		
	Phone: 800-243-9232		
Type of Payment Accepted	Purchase Order or Credit Card		
Exceptions to Bid	*20% off of current list price at time of order placement. Discounts not to be combined with		
Additional Comments			
Vendor			
	School Health Corporation DBA Palos Sports		
Website	www.palossports.com		
Address	11711 S. Austin Ave, Alsip, IL 60803		
Commodity Category	Athletic Trainer/Physical Education Supplies		
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 / 5521436		
Contract Term	July 1, 2021 - June 30, 2023		
Primary Discount	11%	Items Covered	All items in catalog, standard exclusions apply
Secondary Discount (if applicable)	n/a	Items Covered	
Shipping	Free shipping		
Vendor Contact	Name: Karen Acevedo		
	email: bids@palossports.com		
	Phone: 800-233-5484		
Order Placement or Status	Name: Sales Department		
	email: sales@palossports.com		
	Phone: 800-233-5484		
Type of Payment Accepted	Purchase Order, check, credit card		
Exceptions to Bid	N/A		
Additional Comments	Please see attached for exclusion letter		

Vendor	School Specialty	
Website	www.schoolspecialty.com	
Address	150 Marble Drive, Lancaster, PA 17601	
Commodity Category	Athletic Trainer/Physical Education Supplies	
IU13 Contract Number / Vendor Bid Number (if applicable)	IU13 201-013 / Q-72967	
Contract Term	July 1, 2021 - June 30, 2023	
Primary Discount	32% off Supplies, 12% off	Items Covered
Secondary Discount (if applicable)		Items Covered
Shipping	Contact vendor	
Vendor Contact	Name: Shawn White	
	email: bideastnotices@schoolspecialty.com	
	Phone: 800-554-7632	
Order Placement or Status	Name: Order Dept	
	email: orders@schoolspecialty.com	
	Phone: 888-388-3224	
Type of Payment Accepted	CC, Electronic Fund Transfer, ACH	
Exceptions to Bid	No discount on Delat, CPO, FOSS, or Frey Scientific Exclusive Products with a prefix of "N" or	
Additional Comments	Please reference bid #Q-72967 on all PO's	